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BEFORE THE ARIZONA CORPORATION COMMISSION

2 COMMISSIONERS
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BOB STUMP, Chairman Arizona Corporation Commission GARY PIERCE DOCKETED

BRENDA BURNS

COMMISSION CONTROL

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BRENDA BURNS
BOB BURNS
SUSAN BITTER SMITH

HARVETTA IV

DOCKETED BY

FEB - 7 2013

IN THE MATTER OF THE APPLICATION OF GRAHAM COUNTY UTILITIES, INC. GAS DIVISION FOR APPROVAL OF A LOAN DOCKET NO. G-02527A-13-0023

FINANCE APPLICATION

Pursuant to A.R.S. § 40-301 et seq., Graham County Utilities, Inc. Gas Division ("GCU"), hereby files with the Arizona Corporation Commission ("Commission") an Application ("Finance Application") for authorization to borrow \$1,000,000 from the Graham County Electric Cooperative ("GCEC") to finance prior construction of plant in accordance with GCU's construction work plan and establish a \$500,000 line of credit with GCEC to address future capital needs. In support of its Finance Application, GCU states as follows:

- 1. GCU and GCEC are non-profit corporations and public service corporations.

  GCU holds a Certificate of Convenience and Necessity, to provide Gas Distribution Service to its member-customers in Graham County, Arizona. GCEC holds a Certificate of Convenience and Necessity, to provide Electric Distribution Service to its member-customers in Graham County, Arizona.
- 2. The Commission has jurisdiction over GCU and GCEC and the subject matter of this Finance Application.

- 3. GCU currently provides gas service to approximately 5,393 members.
- 4. On February 6, 2013, GCU's and GCEC's Board of Directors approved a Resolution for a loan from GCEC in the amount of \$1,000,000, to finance prior construction of plant and a \$500,000 LOC to fund future capital needs. GCU has attached to this application a schedule showing the net plant additions for the years 2008 through 2011. Among other things, GCU expended funds on new gas mains, services, meters and regulators and miscellaneous distribution equipment to improve and work on the gas distribution system. Graham County Electric Cooperative Inc. ("GCEC") has provided temporary financing to GCU for these plant additions. GCU will be using the Loan from GCEC to repay GCEC for funds that it has advanced to GCU. GCU will be using the LOC to fund additional/future capital investments.
- 5. GCU is submitting an application for long-term financing in the amount of \$1,000,000, with a maturity date to cover a period of ten (10) years and with fixed interest rate of 5.44 percent, to fund the construction of the facilities identified in GCU's schedule of net plant additions.
- 6. As a part of this application, GCU is requesting a LOC in the amount of \$500,000, with no maturity date and with a variable interest rate equal to the rate charged by the National Rural Cooperative Finance Corporation ("CFC") for an intermediate LOC (currently approximately 2.9 percent) to fund the future construction of facilities and financial contingencies. GCU would use the LOC to fund immediate capital needs as bridge financing that may be re-financed using a longer term loan upon ACC approval.
- 7. A copy of the GCU and GCEC Board of Directors' resolution approving the Loan and LOC Application is attached here to.

- 8. GCU intends to repay, in substantial part, the cost of the Loan over a ten (10) year period and LOC through the use of its general funds. On July 13, 2012, GCU has filed an application for a rate case for the Gas Division in Docket No.G-02527A -12-0321. GCU requests that this financing application be consolidated with the pending rate case docket. Due to GCU's poor financial condition, GCU further requests that this application be processed concurrently with the rate case application and not delay the rate case application time clock.
- 9. GCU's Loan and LOC request is: (1) for lawful purpose; (2) within GCU's corporate powers; (3) compatible with the public interest; (4) within sound financial practices; and (5) within the proper performance of the Cooperative as a public service corporation. The Loan and LOC will improve GCU's ability to continue to provide safe and reliable gas distribution service to its member-customers.
  - 10. The Loan and LOC are dependent upon authorization by this Commission.
- 11. The aggregate amount of securities outstanding, and proposed to be outstanding, will not exceed the fair value of GCU's properties and business. A copy of GCU's audited financial statements for the years ended September 30, 2010 and 2011 is also attached here to.
- 12. GCU requests that the Commission act on this application as soon as possible to assist GCU financially to maintain reliable gas distribution service.
- 13. All correspondence with regard to this Finance Application should be sent to:

John V. Wallace Grand Canyon State Electric Cooperative Association, Inc. 2210 South Priest Drive Tempe, Arizona 85282 E-mail: jwallace@gcseca.coop

## With a copy to: 1 Kirk Grav 2 GRAHAM COUNTY ELECTRIC COOPERATIVE, INC. P. O. Drawer B 3 Pima, Arizona 85543 Email: kgray@gce.coop 4 5 6 WHEREFORE, GCU, having fully stated its Application and showing 7 that it is in the public interest for the Cooperative to obtain the Loan to fund prior construction of 8 facilities to serve its member-customers and to obtain a LOC for future capital needs, hereby 9 requests that the Commission: 10 1. Accept GCU's Finance Application for filing. 11 Consolidate the Finance Application with the pending rate case (Docket No.G-12 2. 13 02527A -12-0321). 14 3. Due to GCU's poor financial condition, GCU further requests that this application 15 be processed concurrently with the rate case application and not delay the rate case 16 application time clock. 17 4. Authorize GCU to borrow \$1,000,000 from GCEC for the lawful purposes set 18 forth in this Finance application and establish a \$500,000 LOC with GCEC, and to 19 20 authorize the Cooperative to take such actions necessary and appropriate to 21 execute a mortgage to secure the Loan and LOC; and 22 5. Grant such other relief as may be in the public interest. 23 24 25

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RESPECTFULLY SUBMITTED this 7<sup>th</sup> day of February 2013.

ohn V. Wallace

Grand Canyon State Electric Cooperative Association, Inc.

2210 South Priest Drive Tempe, Arizona 85282

Original and thirteen (13) copies of GCU's Financing Application filed this 7<sup>th</sup> day of February, 2013 with:

DOCKET CONTROL Arizona Corporation Commission 1200 West Washington Street Phoenix, Arizona 85007 SCHEDULE E-5A
Page 1 of 1
Date: February 7, 2013

GRAHAM COUNTY UTILITIES, INC. - GAS SCHEDULE OF PLANT TEST FISCAL YEAR SEPTEMBER 30, 2011

ACCOUNT #	NESCRIPTION	9/30/2006	NET	9/30/2007	NET	9/30/2008	NET	9/30/2009	NET	9/30/2010	NET	BALANCE 9/30/11
	ORGANIZATION	۰.		42,522		42,522	,	42,522		42,522	,	42,522
2374.00	LAND & LAND RIGHTS	1,494		1,494		1,494	i	1,494		1,494	Ī	1,494
2376.00	MAINS	1,593,823	62,074	1,655,897	109,129	1,765,026	59,673	1,824,699	158,268	1,982,967	226,765	2,209,732
2380.00	SERVICES	697,194	44,552	741,746	50,949	792,695	22,077	814,772	94,688	909,460	181	909,641
2381.00	METERS & REGULATORS	910,135	70,385	980,520	81,024	1,061,544	63,230	1,124,774	99,135	1,223,909	42,301	1,266,210
	STRUCTURES & IMPROVEMENTS	3,309		3,309		3,309	•	3,309		3,309		3,309
	OFFICE EQUIPMENT	2,750		2,750		2,750	,	2,750		2,750	i	2,750
2392.00	TRANSPORTATION EQUIPMENT	•	•					1				
2394.00	TOOLS, SHOP & GARAGE EQUIPMENT	93,304	10,107	103,411	21,120	124,531	(1,741)	122,790	,	122,790	9,786	132,576
2396.00	POWER OPERATED EQUIPMENT	9'000	•	000'9	57,887	63,887	2,122	600'99		600'99		600'99
	TOTAL	3,350,531	187,118	3,537,649	320,109	3,857,758	145,361	4,003,119	352,091	4,355,210	279,033	4,634,243
RECONCILIATION TO GE PER GENERAL LEDGER LESS:ACQUISITION ADJ PLUS: PORTION OF ACC	RECONCILIATION TO GENERAL LEDGER PER GENERAL LEDGER LESS:ACQUISITION ADJUSTMENT PLUS: PORTION OF ACQ. ADJ. USED FOR PLANT (1)	3,506,173 (415,485) 259,843	187,118	3,693,291 (415,485) 2 <u>5</u> 9,843	320,109	4,013,400 (415,485) 259,843	145,361	4,158,761 (415,485) 259,843	352,091	4,510,852 (415,485) 259,843	279,033	4,789,885 (415,485) 259,843
NET		3,350,531	187,118	3,537,649	320,109	3,857,758	145,361	4,003,119	352,091	4,355,210	279,033	4,634,243
ACCOUNT #												
	ACCUM PROV FOR DEPR - DIST PLANT	1,564,567	98,843	1,415,649	104,792	1,768,202	111,306	1,879,508	119,953	1,999,461	130,314	2,129,775
2108.70	ACCUM PROV FOR DEPR - GENERAL PLANT	96,953	8,926	80,435	15,278	121,157	16,353	137,510	16,316	153,826	16,705	170,531
	TOTAL	1,661,520	107,769	1,496,084	120,070	1,889,359	127,659	2,017,018	136,269	2,153,287	147,019	2,300,306
RECONCILIA	RECONCILIATION TO GENERAL LEDGER											
PER GENERAL LEDGER	L LEDGER	1,823,740	117,205	1,639,430	129,506	2,070,451	137,095	2,207,546	145,705	2,353,251	156,455	2,509,706
LESS:ACQUIS	ESS:ACQUISITION ADJUSTMENT	(282,530)	(16,619)	(249,290)	(16,619)	(315,768)	(16,619)	(332,387)	(16,619)	(349,006)	(16,619)	(365,625)
PLUS: PORTIC	PLUS: PORTION OF ACQ. ADJ. USED FOR PLANT (1)	120,310	7,183	105,944	7,183	134,676	7,183	141,859	7,183	149,042	7,183	156,225
NET		1,661,520	107,769	1,496,084	120,070	1,889,359	127,659	2,017,018	136,269	2,153,287	147,019	2,300,306
		,	ı	1	,	•	,	,	t	1	•	ı

(1) PER DECISION NO. 58437

## GRAHAM COUNTY ELECTRIC COOPERATIVE, INC. GRAHAM COUNTY UTILITIES, INC.

## BOARD RESOLUTION AUTHORIZING LONG TERM FINANCING AND A LINE OF CREDIT TO GRAHAM COUNTY UTILITIES, INC.

WHEREAS, the Board of Directors of Graham County Utilities, Inc. (GCU) has requested long term financing for prior gas construction of plant and a line of credit agreement with Graham County Electric Cooperative, Inc., (GCEC).

WHEREAS, GCEC has determined that it will authorize long term financing and establish a line of credit to GCU.

Total Long Term Financing Requested by GCU: \$1,000,000.00 Total Line of Credit Requested by GCU: \$500,000.00

**NOW, THEREFORE BE IT RESOLVED**, that Graham County Utilities, Inc., (Gas Division) be authorized to borrow \$1,000,000.00 from Graham County Electric Cooperative, Inc. (GCEC) to be used for financing prior gas construction of plant.

**BE IT ALSO RESOLVED**, that the financing shall provide for the repayment of the Loan; in monthly installments, including interest and principal payments. The term of the loan will be ten (10) years and the interest rate will be 5.44 percent.

**BE IT ALSO RESOLVED**, that the line of credit in the amount of \$500,000.00 shall be established between GCEC and GCU with no maturity date and with a variable interest rate equal to the rate charged by the National Rural Cooperative Finance Corporation (CFC) for an intermediate line of credit.

**BE IT FURTHER RESOLVED**, that the management be authorized to file with the Arizona Corporation Commission an application requesting financing.

**IN WITNESS WHEREOF**, I have hereunto set my hand and affixed the seal of Graham County Electric Cooperative, Inc., this 6<sup>th</sup> day of February, 2013.

CORPORATE SEAL

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of Graham County Utilities, Inc., this  $6^{th}$  day of February, 2013.

Michael K. Crockett, Secretary, GCU

CORPORATE SEAL

# GRAHAM COUNTY UTILITIES, INC. PIMA, ARIZONA

FOR THE YEARS ENDED SEPTEMBER 30, 2011 AND 2010

AND

REPORT OF CERTIFIED PUBLIC ACCOUNTANTS

BOLINGER, SEGARS, GILBERT & MOSS, L.L.P.

CERTIFIED PUBLIC ACCOUNTANTS

LUBBOCK, TEXAS

## **GRAHAM COUNTY UTILITIES, INC.**

## PIMA, ARIZONA

FINANCIAL STATEMENTS WITH ACCOMPANYING INFORMATION

FOR THE YEARS ENDED SEPTEMBER 30, 2011 AND 2010

AND

REPORT OF CERTIFIED PUBLIC ACCOUNTANTS

## GRAHAM COUNTY UTILITIES, INC. PIMA, ARIZONA

## FINANCIAL STATEMENTS WITH ACCOMPANYING INFORMATION FOR THE YEARS ENDED SEPTEMBER 30, 2011 AND 2010

## **TABLE OF CONTENTS**

	Statement Identification	Page <u>No.</u>
Independent Auditors' Report		1
Financial Statements		
Balance Sheet Statement of Income and Accumulated Margins Statement of Cash Flows Notes to Financial Statements	Exhibit A Exhibit B Exhibit C	2 3 4 5
Accompanying Information		
Independent Auditors' Report on Accompanying Information		15
Individual Department – Financial Statements		
Gas Department Balance Sheet Statement of Income and Accumulated Margins Statement of Cash Flows	Schedule 1 Schedule 2 Schedule 3	16 17 18
Water Department Balance Sheet Statement of Income and Accumulated Margins Statement of Cash Flows	Schedule 4 Schedule 5 Schedule 6	19 20 21
Compliance and Internal Control Section		
Letter to Board of Directors Regarding Policies Concerning Audits of CFC Borrowers Report on Internal Control Over Financial Reporting and on Compliance		22
and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with Government Auditing Standards		23

## Bolinger, Segars, Gilbert & Moss, L.L.P.

CERTIFIED PUBLIC ACCOUNTANTS

PHONE: (806) 747-3506

FAX: (806) 747-3815 8215 Nashville Avenue

LUBBOCK, TEXAS 79423-1954

### INDEPENDENT AUDITORS' REPORT

Board of Directors Graham County Utilities, Inc. Pima, Arizona

We have audited the accompanying balance sheets of Graham County Utilities, Inc. (the Cooperative), as of September 30, 2011 and 2010, and the related statements of income and accumulated margins, and cash flows for the years then ended. These financial statements are the responsibility of the Cooperative's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Graham County Utilities, Inc. as of September 30, 2011 and 2010, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued a report dated November 22, 2011, on our consideration of the Cooperative's internal control over financial reporting and on its compliance with certain provision of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audits.

Bolinger, Segars, Silbert & Mars. LLP

Certified Public Accountants

November 22, 2011

FINANCIAL STATEMENTS

## -2-GRAHAM COUNTY UTILITIES, INC.

Exhibit A

## BALANCE SHEET FOR THE YEARS ENDED SEPTEMBER 30, 2011 AND 2010

## ASSETS

	Sente	mber 30,
	2011	2010
UTILITY PLANT		
Plant in Service	\$ 7,928,538	\$ 7,472,982
Construction Work in Progress	436,018	589,566
Plant Acquisition Adjustment	1,025,652	1,025,652
	\$ 9,390,208	\$ 9,088,200
Less: Accumulated Provision for Depreciation		
and Amortization	4,672,504	4,395,875
	\$ 4,717,704	\$ 4,692,325
OTHER PROPERTY AND INVESTMENTS		
Investments in Associated Organizations	\$319,797	\$ 234,833
CURRENT ASSETS		
Cash - Restricted	\$ 52,725	\$ 46,648
Accounts Receivable (Less allowance for uncollectibles	•	•
of \$76,993 in 2011 and \$84,544 in 2010)	84,531	40,161
Materials and Supplies	134,048	147,415
Other Current and Accrued Assets	30,777	35,663
Total Current Assets	\$ 302,081	\$ 269,887
DEFERRED CHARGES	\$43,088_	\$50,788_
TOTAL ASSETS	\$ 5,382,670	\$ 5,247,833
EQUITIES AND LIABILITIES		
MEMBERS' EQUITY		
Memberships	\$ 31,292	\$ 31,354
Accumulated Margins (Deficits)	(349,918)	(427,859)
	\$ (318,626)	\$ <u>(396,505)</u>
LONG -TERM DEBT		
CFC Mortgage Notes Less Current Maturities	\$ 2,002,092	\$ 2,213,105
USDA Rural Development Note Payable Less Current Maturities	1,486,395	1,510,766
CIAC Refund Due	88,151	154,189
	\$ 3,576,638	\$ 3,878,060
CURRENT LIABILITIES		
Current Maturities of Long-Term Debt	\$ 373,014	\$ 293,076
Accounts Payable - Other	82,111	82,099
Accounts Payable - Graham County Electric Coop	1,260,814	834,642
Overbilled Consumers Fuel Cost	230,169	378,378
Customers' Deposits and Prepayments	78,750	77,625
Accrued Taxes	<b>57,453</b>	58,29 <del>9</del>
Accrued Interest	19,923	19,506
Accrued Payroll	22,424	22,653
Total Current Liabilities	\$ 2,124,658	\$ 1,766,278
TOTAL EQUITIES AND LIABILITIES	\$ 5,382,670	\$ 5,247,833

## STATEMENT OF INCOME AND ACCUMULATED MARGINS FOR THE YEARS ENDED SEPTEMBER 30, 2011 AND 2010

		September 30,		
		2011		2010
OPERATING REVENUES	\$_	4,054,110	\$_	3,804,753
OPERATING EXPENSES				
Purchased Gas	\$	1,399,908	\$	1,644,748
Power for Pumping		54,478		49,922
Operations		439,780		368,856
Maintenance		545,659		464,199
Consumer Accounts		409,213		369,921
Administrative and General		590,172		672,726
Depreciation and Amortization		276,629		264,260
Other Interest		61,333		79,283
Total Operating Expenses	\$ ]	3,777,172	\$_	3,913,915
OPERATING MARGINS (DEFICIT) - BEFORE FIXED CHARGES	\$	276,938	\$	(109,162)
Interest on Long-Term Debt	_	213,719	_	174,908
OPERATING (DEFICIT) - AFTER FIXED CHARGES	\$	63,219	\$	(284,070)
Capital Credits	_	14,645		16,703
NET OPERATING (DEFICIT)	\$	77,864	\$	(267,367)
NONOPERATING MARGINS				
Interest	_	77	_	457
NET MARGINS (DEFICIT)	\$	77,941	\$	(266,910)
ACCUMULATED DEFICIT - BEGINNING OF YEAR	_	(427,859)	-	(160,949)
ACCUMULATED DEFICIT - END OF YEAR	\$	(349,918)	\$	(427,859)

## -4-GRAHAM COUNTY UTILITIES, INC.

**Exhibit C** 

## STATEMENT OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2011 AND 2010

		Septe	mber	30,
	_	2011		2010
CASH FLOWS FROM OPERATING ACTIVITIES	_			
Net Margin (Deficit)	\$	77,941	\$	(266,910)
Adjustments to Reconcile Net Margins to				
Net Cash Provided by Operating Activities				
Depreciation and Amortization		276,629		264,260
Capital Credits - Noncash		(7,322)		(5,485)
Over/(Under)billed Fuel Cost		(148,209)		130,849
Deferred Charges		7,700		(10,560)
Accounts Receivable		(44,370)		(5,006)
Inventories and Other Current Assets		18,253		(15,173)
Payables and Accrued Expenses		479		8,616
Net Payments (to) from - Graham County Electric Cooperative		426,172		(505,518)
Net Cash Provided by (Used in) Operating Activities	\$_	607,273	\$_	(404,927)
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to Plant	\$	(302,008)	\$	(644,873)
Cash - Restricted		(6,077)		(69)
Investments in Associated Organizations		(77,642)		8,704
Net Cash Used in Investing Activities	\$_	(385,727)	\$_	(636,238)
CASH FLOWS FROM FINANCING ACTIVITIES				
Advances on Long-Term Debt from CFC	\$		\$	1,050,000
CIAC Refund Due				226,765
Payments on Note Payable to AEPCO				(25,667)
Payments on Long-Term Debt to CFC		(198,013)		(172,865)
Payments on Long-Term Debt to GCEC				(14,607)
Payments on Long-Term Debt to USDA		(23,471)		(22,736)
Memberships		(62)		275
Net Cash Provided by (Used in) Financing Activities	\$_	(221,546)	\$_	1,041,165
CHANGE IN CASH	\$	0	\$	o
CASH - BEGINNING OF YEAR		0		0
CASH - END OF YEAR	\$	0	\$	0
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION	*=		<b>*</b> =	
Cash Paid During the Year for:				
Interest on Long-Term Debt Federal Income Tax	\$ \$_	213,719 0	\$ \$_	174,908

See accompanying notes to financial statements.

### **NOTES TO FINANCIAL STATEMENTS**

## 1. Nature of Operations and Summary of Significant Accounting Policies

### Nature of Operations

Graham County Utilities, Inc. (the Cooperative) is organized as a cooperative to provide gas and water utility services to customers in Graham County, Arizona. The Cooperative was incorporated February 14, 1989, and began operations in November, 1989, with the purchase of assets and liabilities from two private utility companies. The Cooperative has been granted exemption from Federal income taxes under Internal Revenue Code Section 501(c)(12).

### Basis of Accounting

The Cooperative accounts for assets, liabilities, income, and expenses separately for each utility service furnished. Separate accounting is maintained for the gas department and the water department.

Recognition is given to all services rendered and facilities provided by each department, as well as those services provided by Graham County Electric Cooperative, Inc. under the operating and management agreement executed by both Cooperatives. These services are billed at predetermined rates. The accrual basis of accounting is followed in all departments.

### Operating Revenues

Gas and water revenues are under the jurisdiction of the Arizona Corporation Commission.

The Cooperative records revenues as billed to the customers on a monthly basis. Revenue is not accrued for utility services delivered but not billed at the end of each month. The unbilled and unrecorded revenue at September 30, 2011 and 2010, was estimated to be \$46,978 and \$47,135, respectively, in the gas department and \$47,881 and \$51,039, respectively, in the water department.

The Cooperative's tariffs include an adjustment for flow-through of purchased natural gas costs. In order to match fuel costs and related revenues, costs billed in advance are recorded as overbilled consumers fuel cost and costs to be billed in the subsequent period are recorded as underbilled consumers fuel cost. For the years ended September 30, 2011 and 2010, the Cooperative was overbilled \$230,169 and \$378,378, respectively.

## **Group Concentration of Credit Risk**

The Cooperative's headquarters is located in Pima, Arizona. The service area includes members located in Graham County, Arizona, and also includes retail service to the towns of Pima and Ft. Thomas, and wholesale services to Eden Water Company. The Cooperative records a receivable for gas and water service as billed on a monthly basis. The Cooperative requires a deposit from customers upon connection which is applied to any unpaid bills upon default. The deposit accrues interest annually at the rate of six percent. Deposits on hand totaled \$78,750 and \$77,625 at September 30, 2011 and 2010, respectively.

#### Patronage Capital Certificates

Patronage capital from associated organizations is recorded at the stated amount of the certificate.

## -6-GRAHAM COUNTY UTILITIES, INC.

### NOTES TO FINANCIAL STATEMENTS

#### Inventories

Inventories which consist of construction materials and supplies are valued at average unit cost.

### Cash and Cash Equivalents

For purposes of the statement of cash flows, cash and cash equivalents are represented by Cash – General.

### Restricted Cash

As part of its agreement for loan funding from USDA Rural Development the Cooperative is required to accumulate a cash reserve fund. The fund balance at September 30, 2011 and 2010 was \$52,725 and \$46,648, respectively and was in compliance with funding requirements.

### Federal Income Tax Status

The Cooperative qualifies for tax exempt status under Internal Revenue Code section 501(c)(12) with more than 85% of income consisting of amounts received from members.

On January 1, 2009, the Cooperative adopted the "uncertain tax positions" provisions of accounting principles generally accepted in the United States of America. The primary tax position of the Cooperative is its filing status as a tax exempt entity. The Cooperative determined that it is more likely than not that their tax positions will be sustained upon examination by the Internal Revenue Service (IRS), or other state taxing authority and that all tax benefits are likely to be realized upon settlement with taxing authorities.

The Cooperative files income tax returns in the U.S. federal jurisdiction. The Cooperative is no longer subject to U.S. federal and state income tax examinations by federal taxing authorities for years before 2008.

The Cooperative recognizes interest accrued related to unrecognized tax benefits in interest expense and penalties in operating expenses. There were no penalties or interest recognized during the years ended September 30, 2011 and 2010.

#### Allowance for Uncollectible Accounts

The Cooperative uses the aging method to allow for uncollectible accounts receivable. During the year, management makes an evaluation of past due accounts to determine collection ability. The accounts deemed uncollectible are written off upon approval by the Board of Directors.

### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## -7GRAHAM COUNTY UTILITIES, INC.

### **NOTES TO FINANCIAL STATEMENTS**

### 2. Assets Pledged

All assets are pledged as security for the long-term debt due the National Rural Utilities Cooperative Finance Corporation (CFC) and USDA.

## 3. Utility Plant and Depreciation

Utility plant is stated at the original cost of construction including the construction costs incurred by the utility from which the Cooperative acquired plant in November 1989. Original cost includes the cost of contracted services, direct labor, materials, and overhead reduced by contributions in aid to construction received in connection with new construction.

Maintenance and repairs including the renewal of minor items of plant not comprising a retirement unit are charged to the appropriate maintenance accounts.

Major classes of utility plant are summarized as follows:

		September 30,						
	_			2011				2010
	_	Gas		Water			_	
	_	Department		Department		Total		Total
Utility Plant in Service					_		_	
Intangible	\$	42,522	\$	37,708	\$	80,230	\$	80,230
Production				1,630,076		1,630,076		1,475,189
Transmission				1,098,561		1,098,561		1,098,561
Distribution		4,125,817		653,276		4,779,093		4,488,211
General		204,645		112,010		316,655		306,868
Land and Land Rights	_	1,416	_	22,507		23,923		23,923
Total Plant in Service	\$	4,374,400	\$	3,554,138	\$	7,928,538	\$	7,472,982
Construction Work in Progress		211,559		224,459		436,018		589,566
Utility Plant Acquisition								
Adjustment	_	415,484	-	610,168		1,025,652	_	1,025,652
Total Utility Plant	\$_	5,001,443	\$_	4,388,765	\$	9,390,208	\$_	9,088,200

## -8-GRAHAM COUNTY UTILITIES, INC.

### NOTES TO FINANCIAL STATEMENTS

Provision has been made for depreciation on straight-line composite rates as follows:

	Gas Department	Water Department
Production		2.34% - 5.05%
Transmission		2.20% - 4.00%
Distribution		4.00% - 20.00%
Gas Mains	2.80%	
Services	4.10%	
Meters - Regulators	2.60%	
Structures	2.30%	
General	6.7% - 13.3%	10% - 20%

Depreciation accruals charged to expense for the periods ended September 30, 2011 and 2010, totaled \$235,603 and \$223,233, respectively.

A plant acquisition adjustment was created when the Cooperative purchased the assets and liabilities of City Utilities, Inc. and General Utilities, Inc. The acquisition adjustment, representing the amount of the purchase price over the book value of the net assets acquired, amounted to \$415,484 in the gas department and \$610,168 in the water department. Plant acquisition adjustments are amortizable over the estimated useful life of the plant acquired. The Cooperative has elected to amortize these costs over a 25-year period. The annual charge to expense is \$16,619 in the gas department and \$24,407 in the water department.

The plant acquisition costs and related provision for amortization at September 30, 2011, are summarized as follows:

	Gas <u>Departmen</u>	<u>.</u>	Water Department
Acquisition Adjustment Less: Amortization	\$ 415,484	. \$	610,168
Prior Periods	\$ 349,007	\$	512,540
Current Year	16,619	_	24,407
	\$ <u>365,626</u>	\$	536,947
Unamortized Adjustment	\$ 49,858	. \$	73,221

## **NOTES TO FINANCIAL STATEMENTS**

## 4. Investments in Associated Organizations

Investments in associated organizations consisted of the following:

	_	Septe	September 30,			
		2011		2010		
CFC	_					
Capital Term Certificates	\$	205,692	\$	128,049		
Patronage Capital		101,245		93,924		
Memberships	_	1,000		1,000		
	\$ -	307,937	\$	222,973		
Graham County Electric Coooperative, Inc.						
Patronage Capital	\$_	11,860	\$_	11,860		
	\$_	319,797	\$_	234,833		

## 5. Deferred Charges

Deferred charges consisted of the following:

		September 30,		
	-	2011		2010
Gas Department				
Unamortized Debt Expense	\$	7,413	\$	11,280
Other		9,980		9,777
	\$_	17,393	\$_	21,057
Water Department	_			
Unamortized Debt Expense	\$	16,472	\$	20,576
Other	******	9,223	*****	9,155
	\$_	25,695	\$_	29,731
Total	\$ <u>_</u>	43,088	\$_	50,788

During 1998, the Cooperative converted a CFC note to a lower interest rate of 7.1% for 15 years with a conversion fee of \$109,457. Amortization expense for the years ended September 30, 2011 and 2010, is \$7,971 and \$7,971, respectively.

-10-GRAHAM COUNTY UTILITIES, INC.

## NOTES TO FINANCIAL STATEMENTS

## 6. Memberships

Memberships are comprised of the following:

_	2010
\$	5,000
	21,689
	4,665
\$	31,354

## GRAHAM COUNTY UTILITIES, INC.

## **NOTES TO FINANCIAL STATEMENTS**

## 7. Accumulated Margins (Deficits)

This balance consists of net margins or (losses) as follows:

		Gas Water Department Department			Tatal	
Colondar Voor	-	Department		Department	_	Total
Calendar Year	\$	6,702	\$	(604)	\$	6 000
1989	Þ	•	Ф	(694) 2,845	Φ	6,008
1990		(14,127) (91,410)		(23,047)		(11,282)
1991		(41,115)		(13,851)		(114,457) (54,966)
1992		•		5,077		• •
1993		(64,937)		•		(59,860)
1994		(46,268)		26,495		(19,773)
1995		(172,043)		(28,603)		(200,646)
1996		(68,293)		(3,409)		(71,702)
1997		(65,806)		(23,095)		(88,901)
1998		225,309		31,474		256,783
1999		97,405		62,256		159,661
2000		1,467		46,927		48,394
2001		39,062		40,741		79,803
2002		61,124		1,125		62,249
2003		(5,764)		69,524		63,760
2004		62,759		7,767		70,526
2005		92,446		47,242		139,688
2006		141,801		42,157		183,958
2007		69,003		36,636		105,639
2008		(179,686)		(26,292)		(205,978)
2009		(400,801)		(85,705)		(486,506)
2010		(239,276)		5,043		(234,233)
2011 Nine Months		83,594		20,358	_	103,952
	\$	(508,854)	\$	240,971	\$	(267,883)
Patronage Capital Retired	_		_	(82,035)	_	(82,035)
	\$_	(508,854)	\$_	158,936	\$_	(349,918)

The Board of Directors has adopted the policy of separating each department's net gains or losses for allocation purposes. Patronage capital is allocated after all deficits have been recovered. During the years ended September 30, 2011 and 2010, no retirements of patronage capital were made.

Under the mortgage agreement with CFC, until the equities or margins equal or exceed 30% of the total assets of the Cooperative, the return to patrons of capital contributed by them is limited.

## -12-GRAHAM COUNTY UTILITIES, INC.

### **NOTES TO FINANCIAL STATEMENTS**

## 8. Mortgage Notes - CFC

Following is a summary of long-term debt due CFC maturing between September 30, 2014 and July 7, 2040:

	September 30,					
	-	2011		2010		
Fixed - 7.10%	\$	410,791	\$	529,547		
Fixed - 2.35% in 2011, 4.65% in 2010		139,907		182,393		
Fixed - 7.45%		282,139		296,915		
Fixed - 6.25%		342,858		351,250		
Fixed - 7.00%		791,646		800,000		
Fixed - 3.05%		244,751	_	250,000		
	\$	2,212,092	\$	2,410,105		
Less: Current Maturities		210,000		197,000		
	\$_	2,002,092	\$	2,213,105		

Principal and interest installments on the above notes are due quarterly in amounts of approximately \$66,200. As of September 30, 2011, annual maturities of long-term debt due CFC for the next five years is as follows:

2012	\$ 210,000
2013	227,000
2014	240,000
2015	48,000
2016	50,000

The mortgages contain requirements requiring certain financial ratios to be maintained or exceeded. These requirements were not met during the years ended September 30, 2011 and 2010.

## 9. USDA Rural Development Note Payable

Following is a summary of long-term debt due USDA Rural Development:

		Septe	mber	· 30,
		2011		2010
5.000% Note Maturing March, 2032	\$	133,600	\$	137,260
4.500% Note Maturing August, 2035		236,737		242,152
4.500% Note Maturing July, 2040		83,540		84,931
4.125% Note Maturing March, 2047	_	1,056,918		1,069,923
	\$	1,510,795	\$	1,534,266
Less: Current Maturities	***	24,400	_	23,500
	\$_	1,486,395	\$_	1,510,766

### -13-GRAHAM COUNTY UTILITIES, INC.

### NOTES TO FINANCIAL STATEMENTS

Principal and interest installments on the above notes are due monthly in amounts of \$7,393. As of September 30, 2011, annual maturities of long-term debt due USDA Rural Development for the next five years are as follows:

2012	\$ 24,400
2013	25,600
2014	26,700
2015	27,900
2016	29.000

### 10. CIAC Refund Due

As a part of the final ruling by the Arizona Corporation Commission on recent rate cases for both the gas and water utilities the Cooperative agreed to refund contributions in aid of construction previously charged to the members. The total to be refunded is \$226,765 for the gas division and \$15,536 in the water division. The gas portion will be refunded over three years and is reflected in long term debt (\$88,151) and current maturities of long term debt (\$138,614). The water amount will be totally refunded in the next year and is reflected in Accounts Payable – Other.

### 11. Related Parties

The Cooperative is related by having substantially identical Boards of Directors and management with Graham County Electric Cooperative, Inc. (GCEC). GCEC provides administrative and general, management, operations, consumer accounting, and construction services to the Cooperative under an operating and management agreement signed by both parties on June 20, 1989.

GCEC is also the guarantor of the mortgage loan executed by the Cooperative to CFC.

Balances between the two Cooperatives are summarized as follows:

	September 30,				
	2011	2010			
Graham County Utilities, Inc. Accounts Payable	\$ <u>(1,260,814)</u>	\$(834,642)			
Graham County Electric Cooperative, Inc. Accounts Receivable	\$ <u>1,260,814</u>	\$834,642			

## -14-GRAHAM COUNTY UTILITIES, INC.

## **NOTES TO FINANCIAL STATEMENTS**

## 12. Litigation and Contingencies

The Cooperative is not involved in any litigation that would materially affect the financial statements.

The Cooperative previously filed for rate increases in both water and gas companies with the Arizona Corporation Commission. During the prior period the rate cases were concluded and new rates were implemented in June 2010.

### 13. Subsequent Events

The Cooperative has evaluated subsequent events through November 22, 2011, the date the financial statements were available to be issued.

ACCOMPANYING INFORMATION

## Bolinger, Segars, Gilbert & Moss, L.L.P.

CERTIFIED PUBLIC ACCOUNTANTS

PHONE: (806) 747-3806

FAX: (806) 747-3815 8215 NASHVILLE AVENUE

LUBBOCK, TEXAS 79423-1954

## INDEPENDENT AUDITORS' REPORT ON ACCOMPANYING INFORMATION

Our audits of the basic financial statements presented in the preceding section of this report were made for the purpose of forming an opinion on such financial statements taken as a whole. The accompanying information shown on pages 16 through 21 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Bolinger, Segars, Bilbert & Mars LLP

Certified Public Accountants

November 22, 2011

## GRAHAM COUNTY UTILITIES, INC. GAS DEPARTMENT

## Schedule 1

## BALANCE SHEET SEPTEMBER 30, 2011 AND 2010

## **ASSETS**

	Sente	ember 30,
	2011	2010
UTILITY PLANT		•
Plant in Service	\$ 4,374,400	\$ 4,095,366
Construction Work in Progress	211,559	366,322
Plant Acquisition Adjustment	415,484	415,484
, .	\$ 5,001,443	\$ 4,877,172
Less: Accumulated Provision for Depreciation		
and Amortization	2,509,706	<u>2,353,251</u>
	\$ <u>2,491,737</u>	\$ <u>2,523,921</u>
OTHER PROPERTY AND INVESTMENTS AT COST OR		
STATED VALUE		
Investments in Associated Organizations	\$ 199,180	\$ 131,388
Throughout of games of		
CURRENT ASSETS		
Accounts Receivable (Less allowance for uncollectibles of		_
\$64,981 in 2011 and \$70,453 in 2010)	\$ 44,253	\$ 20,842
Materials and Supplies	79,032	84,805
Other Current and Accrued Assets	23,205	26,747
Total Current Assets	\$ <u>146,490</u>	\$ 132,394
Deferred Charges	\$17,393_	\$21,057
TOTAL ASSETS	\$2,854,800	\$ 2,808,760
EQUITIES AND LIABILITIES		
MEMBERS FOURTY		
MEMBERS' EQUITY	\$ 28.792	\$ 28,854
Memberships Accumulated Margins (Deficits)	(508,854)	(542,878)
Accumulated Marginia (Denote)	\$ (480,062)	\$ (514,024)
	<u> </u>	(014,024)
LONG -TERM DEBT		
CFC Mortgage Notes Less Current Maturities	\$ 1,583,883	\$ 1,709,163
CIAC Refunds Due	88,151_	154,189
	\$ 1,672,034	\$ <u>1,863,352</u>
CURRENT LIABILITIES		
Current Maturities of Long-Term Debt	\$ 263,244	\$ 188,906
Accounts Payable - Other	51,712	60,616
Accounts Payable - Graham County Electric Cooperative	985,487	699,527
Overbilled Consumers Fuel Cost	230,169	378,378
Accrued Taxes	34,294	34,846
Customers' Deposits and Prepayments	66,645	67,220
Accrued Interest	13,664	13,282
Accrued Payroll	<u> 17,613</u>	16,657
Total Current Liabilities	\$ <u>1,662,828</u>	\$_1,459,432
TOTAL EQUITIES AND LIABILITIES	\$ _2,854,800	\$_2,808,760

Schedule 2

## STATEMENT OF INCOME AND ACCUMULATED MARGINS FOR THE YEARS ENDED SEPTEMBER 30, 2011 AND 2010

		September 30,				Increase		
	2	011		010	_(	Decrease)		
OPERATING REVENUES		<del></del>						
Residential		,	\$ 2,38	30,373	\$	(107,213)		
Irrigation		11,400		6,681		4,719		
Commercial and Industrial		68,921		13,054		(74,133)		
Fuel Cost Under (Over) Billed		48,828		24,648		124,180		
Other Operating Revenues		40,043		29,990)		170,033		
Total Operating Revenues	\$ <u>3,2</u>	42,352	\$ <u>3,12</u>	24,766	\$	117,586		
OPERATING EXPENSES					_	(0.4.0.40)		
Purchased Gas		,		14,748	\$	(244,840)		
Operations		74,592		3,884		70,708		
Maintenance		28,460		33,816		44,644		
Customer Accounts		27,997		6,437		21,560		
Administrative and General		63,325		1,444		(78,119)		
Depreciation and Amortization		56,455		5,705		10,750		
Other Interest		47,571		32,047	_	(14,476)		
Total Operating Expenses	\$ <u>3,0</u> 9	98,308	\$ <u>3,28</u>	8,081	\$	(189,773)		
OPERATING MARGIN (DEFICIT) - Before Fixed Charges	\$ 14	44,044 \$	\$ (16	3,315)	\$	307,359		
FIXED CHARGES Interest on Long-Term Debt	11	21,332	g	2,985		38,347		
interest on cong-renti Debt	12	21,332		2,303		30,347		
OPERATING MARGIN (DEFICIT) - After Fixed Charges	\$ 2	22,712	\$ (24	6,300)	<b>. S</b>	269,012		
Fixed Charges	Ψ	22,112	ψ (24	0,300)	Ψ	209,012		
Capital Credits		11,312		8,050	<del></del>	3,262		
NET OPERATING MARGIN (DEFICIT)	\$ :	34,024	\$ (23	8,250)	\$	272,274		
NONOPERATING MARGINS Interest				388	_	(388)		
NET MARGIN (DEFICIT)	\$	34,024	\$ (23	7,862)	\$	271,886		
ACCUMULATED DEFICIT - BEGINNING OF YEAR	(54	42,878)	(30	5,016)				
ACCUMULATED DEFICIT - END OF YEAR	\$(50	08,854)	5 (54	2,878)				

## GRAHAM COUNTY UTILITIES, INC. GAS DEPARTMENT

Schedule 3

## STATEMENT OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2011 AND 2010

		Septe	30.	
		2011		2010
CASH FLOWS FROM OPERATING ACTIVITIES				
Net Margin (Deficit)	\$	34,024	\$	(237,862)
Adjustments to Reconcile Net (Deficit) to Net Cash				
Provided by (Used in) Operating Activities				
Depreciation and Amortization		156,455		145,705
Capital Credits - Noncash		(5,655)		(4,025)
Deferred Charges		3,664		(5,509)
Over/(Under)billed Fuel Cost - Net		(148,209)		130,849
Accounts Receivable		(23,411)		704
Inventories and Other Current Assets		9,315		(13,974)
Payables and Accrued Expenses		(8,693)		(7,211)
Net Payments from - Graham County Electric Cooperative		285,960		(403,705)
Net Cash Provided by (Used in) Operating Activities	\$_	303,450	\$	(395,028)
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to Gas Utility Plant	\$	(124,271)	\$	(522,607)
Investments in Associated Organizations		(62,137)		6,978
Net Cash Used in Investing Activities	\$_	(186,408)	\$	(515,629)
CASH FLOWS FROM FINANCING ACTIVITIES				
Advances on Long-Term Debt - CFC	\$		\$	800,000
CIAC Refunds Due				226,765
Payments on Long-Term Debt - CFC		(116,980)		(101,776)
Payments on Long-Term Debt - Graham County Electric Cooperative		, ,		(14,607)
Memberships		(62)		275
Net Cash Provided by (Used in) Operating Activities	\$_	(117,042)	\$	910,657
CHANGE IN CASH	\$	0	\$	0
CASH - BEGINNING OF YEAR		0		0
	_			
CASH - END OF YEAR	\$	0	\$	0
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION				
Paid During the Year for:				
Interest on Long-Term Debt	\$	121,332	\$	82,985
Federal Income Tax	\$	0	\$	0

## -19-GRAHAM COUNTY UTILITIES, INC. WATER DEPARTMENT

Schedule 4

## BALANCE SHEET SEPTEMBER 30, 2011 AND 2010

## **ASSETS**

		September 30,			
		2011		2010	
UTILITY PLANT AT COST	_		-		
Water Plant in Service	\$	3,554,138	\$	3,377,616	
Construction Work in Progress		224,459		223,244	
Plant Acquisition Adjustment		610,168		610,168	
•	\$	4,388,765	\$	4,211,028	
Less: Accumulated Provision for Depreciation					
and Amortization	·	2,162,798		2,042,624	
	\$_	2,225,967	\$_	2,168,404	
OTHER PROPERTY AND INVESTMENTS AT COST OR					
STATED VALUE	_		_		
Investments in Associated Organizations	\$_	120,617	\$_	103,445	
CURRENT ASSETS	•	E0 700	•	40.049	
Cash - Restricted	\$	52,725	\$	46,648	
Accounts Receivable - Customers (Less allowance for		40.070		40.240	
uncollectibles of \$12,012 in 2011 and \$14,091 in 2010)		40,278		19,319	
Materials and Supplies		55,016 7,570		62,610	
Other Current and Accrued Assets	<u>s</u> -	7,572		8,916	
Total Current Assets	→_	155,591	\$_	137,493	
DEFERRED CHARGES	\$_	25,695	\$_	29,731	
	_		_		
NET ASSETS	\$_	2,527,870	\$_	2,439,073	
EQUITIES AND LIABILITIES					
EQUITED AND EMPIRITIES					
EQUITY					
Memberships	\$	2,500	\$	2,500	
Accumulated Margins		158,936		115,019	
	\$_	161,436	\$	117,519	
	_				
LONG-TERM DEBT					
CFC Mortgage Notes Less Current Maturities	\$	418,209	\$	503,942	
USDA Rural Development Notes Less Current Maturities	_	1,486,395		1,510,766	
	\$	1,904,604	\$_	2,014,708	
CURRENT LIABILITIES		400 770		101 170	
Current Maturities of Long-Term Debt	\$	109,770	\$	104,170	
Accounts Payable - Other		30,399		21,483	
Accounts Payable - Graham County Electric Cooperative		275,327		135,115	
Accrued Taxes		23,159		23,453	
Customers' Deposits and Prepayments		12,105		10,405	
Accrued Interest		6,259		6,224	
Accrued Payroll	<u>,</u> –	4,811		5,996	
Total Current Liabilities	\$_	<u>461,830</u>	<b>»</b> _	306,846_	
NET EQUITIES AND LIABILITIES	\$_	2,527,870	\$_	2,439,073	

Schedule 5

## STATEMENT OF INCOME AND ACCUMULATED MARGINS FOR THE YEARS ENDED SEPTEMBER 30, 2011 AND 2010

	September 30,					Increase
		2011		2010	_(	Decrease)
OPERATING REVENUES						
Residential	\$	667,546	\$	575,793	\$	91,753
Commercial and Industrial		78,544		60,484		18,060
Sales for Resale		49,957		38,719		11,238
Other Operating Revenues		15,711		4,991	_	10,720
Total Operating Revenues	\$_	811,758	\$_	679,987	\$_	131,771
OPERATING EXPENSES						
Purchased Power - Pumping	\$	54,478	\$	49,922	\$	4,556
Operations		65,188		64,972	-	216
Maintenance		217,199		180,383		36,816
Customer Accounts		81,216		63,484		17,732
Administrative and General		126,847		131,282		(4,435)
Depreciation and Amortization		120,174		118,555		1,619
Other Interest		13,762		17,236		(3,474)
Total Operating Expenses	\$_	678,864	\$_	625,834	\$_	53,030
OPERATING MARGINS - Before						
Fixed Charges	\$	132,894	\$	54,153	\$	78,741
FIXED CHARGES						
Interest on Long-Term Debt		92,387		91,923	_	464
OPERATING MARGIN (DEFICIT) - After Fixed Charges	\$	40,507	\$	(37,770)	\$	78,277
Capital Credits	_	3,333	_	8,653		(5,320)
NET OPERATING MARGIN (DEFICIT)	\$	43,840	\$	(29,117)	\$	72,957
NONOPERATING MARGINS						
Interest		77	_	69		8
NET MARGIN (DEFICIT)	\$	43,917	\$	(29,048)	\$	72,965
ACCUMULATED MARGINS - BEGINNING OF YEAR		115,019		144,067		
ACCUMULATED MARGINS - END OF YEAR	\$_	158,936	\$	115,019		

## GRAHAM COUNTY UTILITIES, INC. WATER DEPARTMENT

Schedule 6

## STATEMENT OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2011 AND 2010

		Septer		30,
		2011		2010
CASH FLOWS FROM OPERATING ACTIVITIES				
Net Margin (Deficit)	\$	43,917	\$	(29,048)
Adjustments to Reconcile Net (Deficit) to Net Cash				
Provided by Operating Activities				
Depreciation and Amortization		120,174		118,555
Capital Credits - Noncash		(1,667)		(1,460)
Deferred Charges		4,036		(5,051)
Accounts Receivable		(20,959)		(5,710)
Inventories and Other Current Assets		8,938		(1,199)
Payables and Accrued Expenses		9,172		16,028
Net Payments from (to) - Graham County Electric Cooperative		140,212		(101,813)
Net Cash Provided by (Used in) Operating Activities	\$	303,823	\$_	(9,698)
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to Plant	\$ (	177,737)	\$	(122,467)
Cash - Restricted	`	(6,077)		(69)
Investments in Associated Organizations		(15,505)		1,726
Net Cash Used in Investing Activities	\$(	199,319)	\$_	(120,810)
CASH FLOWS FROM FINANCING ACTIVITIES				
Advances on Long-Term Debt from CFC	\$		\$	250,000
Payments on Note Payable to AEPCO	•		•	(25,667)
Payments on Long-Term Debt to CFC		(81,033)		(71,089)
Payments on Long-Term Debt to USDA		(23,471)		(22,736)
Net Cash Provided by (Used in) Financing Activities	\$(	104,504)	\$	130,508
CHANGE IN CASH	\$	0	\$	0
CASH - BEGINNING OF YEAR		0		0
CASH - END OF YEAR	\$	0	\$_	0_
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION				
Paid During the Year for:				
Interest on Long-Term Debt	\$	92,387	æ	91,923
Federal Income Tax	*	92,367	*=	91,923
) ederal income Tax	₹		*=	U

# GRAHAM COUNTY UTILITIES, INC. PIMA, ARIZONA

FINANCIAL STATEMENTS WITH ACCOMPANYING INFORMATION

FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009

AND

REPORT OF CERTIFIED PUBLIC ACCOUNTANTS

BOLINGER, SEGARS, GILBERT & MOSS, L.L.P. CERTIFIED PUBLIC ACCOUNTANTS LUBBOCK, TEXAS

**GRAHAM COUNTY UTILITIES, INC.** 

PIMA, ARIZONA

FINANCIAL STATEMENTS WITH ACCOMPANYING INFORMATION

FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009

**AND** 

**REPORT OF CERTIFIED PUBLIC ACCOUNTANTS** 

## GRAHAM COUNTY UTILITIES, INC. PIMA, ARIZONA

## FINANCIAL STATEMENTS WITH ACCOMPANYING INFORMATION FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009

## **TABLE OF CONTENTS**

	Statement Identification	Page <u>No.</u>
Independent Auditors' Report		1
Financial Statements		
Balance Sheet Statement of Income and Accumulated Margins Statement of Cash Flows Notes to Financial Statements	Exhibit A Exhibit B Exhibit C	2 3 4 5
Accompanying Information		
Independent Auditors' Report on Accompanying Information		14
Individual Department – Financial Statements		
Gas Department Balance Sheet Statement of Income and Accumulated Margins Statement of Cash Flows	Schedule 1 Schedule 2 Schedule 3	15 16 17
Water Department Balance Sheet Statement of Income and Accumulated Margins Statement of Cash Flows	Schedule 4 Schedule 5 Schedule 6	18 19 20
Compliance and Internal Control Section		
Letter to Board of Directors Regarding Policies Concerning Audits of CFC Borrowers Report on Internal Control Over Financial Reporting and on Compliance		21
and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with Government Auditing Standards		22

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Graham County Utilities, Inc. Pima, Arizona

We have audited the accompanying balance sheets of Graham County Utilities, Inc. (the Cooperative), as of September 30, 2010 and 2009, and the related statements of income and accumulated margins, and cash flows for the years then ended. These financial statements are the responsibility of the Cooperative's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Graham County Utilities, Inc. as of September 30, 2010 and 2009, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued a report dated November 2, 2010, on our consideration of the Cooperative's internal control over financial reporting and on its compliance with certain provision of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audits.

Bolinger, Segars, Gilbert & Mars LLP

Certified Public Accountants

November 2, 2010

FINANCIAL STATEMENTS

Exhibit A

# BALANCE SHEET FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009

### **ASSETS**

	Septe	ember 30,
	2010	2009
UTILITY PLANT		
Plant in Service	\$ 7,472,982	\$ 7,020,363
Construction Work in Progress	589,566	397,312
Plant Acquisition Adjustment	1,025,652	1,025,652
	\$ 9,088,200	\$ 8,443,327
Less: Accumulated Provision for Depreciation		
and Amortization	4,395,875	4,131,615
	\$ 4,692,325	\$ 4,311,712
OTHER PROPERTY AND INVESTMENTS		
Investments in Associated Organizations	\$ 234,833	\$ 238,052
0.1005117.400770		
CURRENT ASSETS		_
Cash - General	\$ 46,648	\$ 46,579
Accounts Receivable (Less allowance for uncollectibles		
of \$84,544 in 2010 and \$92,362 in 2009)	40,161	35,155
Materials and Supplies	147,415	138,178
Other Current and Accrued Assets	35,663	29,727
Total Current Assets	\$269,887_	\$ 249,639
DEFERRED CHARGES	\$ 50,788	\$ 40,228
		4
TOTAL ASSETS	\$_5,247,833	\$ 4,839,631
EQUITIES AND LIABILITIES		
MEMBERS' EQUITY		
Memberships	\$ 31,354	\$ 31,079
Accumulated Margins (Deficits)	(427,859)	(160,949)
,	\$ (396,505)	\$ (129,870)
	133313337	(120,010)
LONG -TERM DEBT		
CFC Mortgage Notes Less Current Maturities	\$ 2,213,105	\$ 1,360,070
AEPCO Note Payable Less Current Maturities		3,667
USDA Rural Development Note Payable Less Current Maturities	1,510,766	1,534,502
CIAC Refund Due	154,189	
	\$ 3,878,060	\$ 2,898,239
CURRENT LIABILITIES		
Current Maturities of Long-Term Debt	\$ 293,076	\$ 232,007
Accounts Payable - Other	82,099	81,476
Accounts Payable - Graham County Electric Coop	834,642	1,340,160
Overbilled Consumers Fuel Cost	378,378	247,529
Customers' Deposits and Prepayments	77,625	77,250
Accrued Taxes	58,299	57,317
Accrued Interest	19,506	19,199
Accrued Payroll	22,653	16,324
Total Current Liabilities	\$ <u>1,766,278</u>	<b>\$</b> 2,071,262
TOTAL EQUITIES AND LIABILITIES	\$ 5,247,833	\$ 4,839,631
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See accompanying notes to financial statements.

# STATEMENT OF INCOME AND ACCUMULATED MARGINS FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009

		Septe	mber	· 30,
	-	2010		2009
OPERATING REVENUES	\$_	3,804,753	\$_	4,034,707
OPERATING EXPENSES				
Purchased Gas	\$	1,644,748	\$	2,100,652
Power for Pumping		49,922		40,037
Operations		368,856		375,477
Maintenance		464,199		539,626
Consumer Accounts		369,921		342,675
Administrative and General		672,726		630,740
Depreciation and Amortization		264,260		282,852
Other Interest		79,283		69,033
Total Operating Expenses	\$_	3,913,915	\$_	4,381,092
OPERATING MARGINS (DEFICIT) - BEFORE FIXED CHARGES	\$	(109,162)	\$	(346,385)
Interest on Long-Term Debt	-	174,908	_	180,664
OPERATING (DEFICIT) - AFTER FIXED CHARGES	\$	(284,070)	\$	(527,049)
Capital Credits	_	16,703		9,951
NET OPERATING (DEFICIT)	\$	(267,367)	\$	(517,098)
NONOPERATING MARGINS				
Interest	-	457	_	608
NET (DEFICIT)	\$	(266,910)	\$	(516,490)
ACCUMULATED MARGINS - BEGINNING OF YEAR	_	(160,949)	_	355,541
ACCUMULATED MARGINS (DEFICIT) - END OF YEAR	\$	(427,859)	\$	(160,949)

See accompanying notes to financial statements.

**Exhibit C** 

## STATEMENT OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009

		Septe	mber	30,
	_	2010		2009
CASH FLOWS FROM OPERATING ACTIVITIES	-		-	
Net (Deficit)	\$	(266,910)	\$	(516,490)
Adjustments to Reconcile Net Margins to				
Net Cash Provided by Operating Activities				
Depreciation and Amortization		264,260		282,852
Capital Credits - Noncash		(5,485)		(11,951)
Over/(Under)billed Fuel Cost		130,849		279,946
Deferred Charges		(10,560)		(4,350)
Accounts Receivable		(5,006)		36,610
Inventories and Other Current Assets		(15,173)		6,796
Payables and Accrued Expenses		8,616		(53,304)
Net Payments (to) from - Graham County Electric Cooperative		(505,518)		522,467
Net Cash Provided by (Used in) Operating Activities	\$_	(404,927)	\$_	542,576
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to Plant	\$	(644,873)	\$	(315,580)
Investments in Associated Organizations	•	8,704	•	16,998
Net Cash Used in Investing Activities	\$_	(636,169)	\$_	(298,582)
CASH FLOWS FROM FINANCING ACTIVITIES				
Advances on Long-Term Debt from CFC	\$	1,050,000	\$	
CIAC Refund Due	Ψ	226,765	Ψ	
Payments on Note Payable to AEPCO		(25,667)		(22,000)
Payments on Long-Term Debt to CFC		(172,865)		(157,329)
Payments on Long-Term Debt to GCEC		(14,607)		(41,728)
Payments on Long-Term Debt to USDA		(22,736)		(21,325)
Memberships		275		450
Net Cash Provided by (Used in) Financing Activities	\$_	1,041,165	\$_	(241,932)
INCREASE (DECREASE) IN CASH	\$	69	\$	2,062
CASH - BEGINNING OF YEAR		46,579		44,517
CASH - END OF YEAR	_	<del></del>	_	<del></del>
CASH - END OF TEAR	\$_	46,648	<sup>\$</sup> =	46,579
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION				
Cash Paid During the Year for:				
Interest on Long-Term Debt	\$	174,908	\$	179.621
Federal Income Tax	ζ=	17 <del>4</del> ,300	<b>*</b> =	0
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See accompanying notes to financial statements.

### **NOTES TO FINANCIAL STATEMENTS**

### 1. Nature of Operations and Summary of Significant Accounting Policies

### Nature of Operations

Graham County Utilities, Inc. (the Cooperative) is organized as a cooperative to provide gas and water utility services to customers in Graham County, Arizona. The Cooperative was incorporated February 14, 1989, and began operations in November, 1989, with the purchase of assets and liabilities from two private utility companies. The Cooperative has been granted exemption from Federal income taxes under Internal Revenue Code Section 501(c)(12).

### Basis of Accounting

The Cooperative accounts for assets, liabilities, income, and expenses separately for each utility service furnished. Separate accounting is maintained for the gas department and the water department.

Recognition is given to all services rendered and facilities provided by each department, as well as those services provided by Graham County Electric Cooperative, Inc. under the operating and management agreement executed by both Cooperatives. These services are billed at predetermined rates. The accrual basis of accounting is followed in all departments.

### Operating Revenues

Gas and water revenues are under the jurisdiction of the Arizona Corporation Commission.

The Cooperative records revenues as billed to the customers on a monthly basis. Revenue is not accrued for utility services delivered but not billed at the end of each month. The unbilled and unrecorded revenue at September 30, 2010 and 2009, was estimated to be \$47,135 and \$57,282, respectively, in the gas department and \$51,039 and \$39,691, respectively, in the water department.

The Cooperative's tariffs include an adjustment for flow-through of purchased natural gas costs. In order to match fuel costs and related revenues, costs billed in advance are recorded as overbilled consumers fuel cost and costs to be billed in the subsequent period are recorded as underbilled consumers fuel cost. For the years ended September 30, 2010 and 2009, the Cooperative was overbilled \$378,378 and \$247,529, respectively.

### Group Concentration of Credit Risk

The Cooperative's headquarters is located in Pima, Arizona. The service area includes members located in Graham County, Arizona, and also includes retail service to the towns of Pima and Ft. Thomas, and wholesale services to Eden Water Company. The Cooperative records a receivable for gas and water service as billed on a monthly basis. The Cooperative requires a deposit from customers upon connection which is applied to any unpaid bills upon default. The deposit accrues interest annually at the rate of six percent. Deposits on hand totaled \$77,625 and \$77,250 at September 30, 2010 and 2009, respectively.

### Patronage Capital Certificates

Patronage capital from associated organizations is recorded at the stated amount of the certificate.

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#### NOTES TO FINANCIAL STATEMENTS

### Inventories

Inventories which consist of construction materials and supplies are valued at average unit cost.

### Cash and Cash Equivalents

For purposes of the statement of cash flows, cash and cash equivalents are represented by Cash – General.

### Federal Income Tax Status

The Cooperative qualifies for tax exempt status under Internal Revenue Code section 501(c)(12) with more than 85% of income consisting of amounts received from members.

On January 1, 2009, the Cooperative adopted the "uncertain tax positions" provisions of accounting principles generally accepted in the United States of America. The primary tax position of the Cooperative is its filing status as a tax exempt entity. The Cooperative determined that it is more likely than not that their tax positions will be sustained upon examination by the Internal Revenue Service (IRS), or other state taxing authority and that all tax benefits are likely to be realized upon settlement with taxing authorities.

The Cooperative files income tax returns in the U.S. federal jurisdiction. The Cooperative is no longer subject to U.S. federal and state income tax examinations by federal taxing authorities for years before 2007.

The Cooperative recognizes interest accrued related to unrecognized tax benefits in interest expense and penalties in operating expenses. There were no penalties or interest recognized during the years ended September 30, 2010 and 2009.

### Allowance for Uncollectible Accounts

The Cooperative uses the aging method to allow for uncollectible accounts receivable. During the year, management makes an evaluation of past due accounts to determine collection ability. The accounts deemed uncollectible are written off upon approval by the Board of Directors.

### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### 2. Assets Pledged

All assets are pledged as security for the long-term debt due the National Rural Utilities Cooperative Finance Corporation (CFC) and USDA.

### **NOTES TO FINANCIAL STATEMENTS**

## 3. Utility Plant and Depreciation

Utility plant is stated at the original cost of construction including the construction costs incurred by the utility from which the Cooperative acquired plant in November 1989. Original cost includes the cost of contracted services, direct labor, materials, and overhead reduced by contributions in aid to construction received in connection with new construction.

Maintenance and repairs including the renewal of minor items of plant not comprising a retirement unit are charged to the appropriate maintenance accounts.

Major classes of utility plant are summarized as follows:

	September 30,							
	_			2010				2009
	_	Gas		Water			_	
		Department		Department		Total		Total
Utility Plant in Service	_						_	
Intangible	\$	42,522	\$	37,708	\$	80,230	\$	80,230
Production				1,475,189		1,475,189		1,475,189
Transmission				1,098,561		1,098,561		1,098,561
Distribution		3,856,570		631,641		4,488,211		4,036,149
General		194,858		112,010		306,868		306,311
Land and Land Rights		1,416	_	22,507		23,923	_	23,923
Total Plant in Service	\$	4,095,366	\$	3,377,616	\$	7,472,982	\$	7,020,363
Construction Work in Progress		366,322		223,244		589,566		397,312
Utility Plant Acquisition								
Adjustment	_	415,484	_	610,168		1,025,652	_	1,025,652
Total Utility Plant	\$_	4,877,172	\$_	4,211,028	\$_	9,088,200	\$_	8,443,327

Provision has been made for depreciation on straight-line composite rates as follows:

	Gas	Water
Deaduation	Department	<u>Department</u> 2.34% - 5.05%
Production		· · · · · · · · · · · · · · · · · · ·
Transmission		2.20% - 4.00%
Distribution		4.00% - 20.00%
Gas Mains	2.80%	
Services	4.10%	
Meters - Regulators	2.60%	
Structures	2.30%	
General	6.7% - 13.3%	10% - 20%

Depreciation accruals charged to expense for the periods ended September 30, 2010 and 2009, totaled \$223,233 and \$241,826, respectively.

### **NOTES TO FINANCIAL STATEMENTS**

A plant acquisition adjustment was created when the Cooperative purchased the assets and liabilities of City Utilities, Inc. and General Utilities, Inc. The acquisition adjustment, representing the amount of the purchase price over the book value of the net assets acquired, amounted to \$415,484 in the gas department and \$610,168 in the water department. Plant acquisition adjustments are amortizable over the estimated useful life of the plant acquired. The Cooperative has elected to amortize these costs over a 25-year period. The annual charge to expense is \$16,619 in the gas department and \$24,407 in the water department.

The plant acquisition costs and related provision for amortization at September 30, 2010, are summarized as follows:

	Gas <u>Department</u>	<u>_1</u>	Water Department
Acquisition Adjustment Less: Amortization	\$ <u>415,484</u>	\$_	610,168
Prior Periods Current Year	\$ 332,388 16,619	\$	488,134 24,407
Carrent Foar	\$ 349,007	\$_	512,541
Unamortized Adjustment	\$66,477_	\$_	97,627

### 4. Investments in Associated Organizations

Investments in associated organizations consisted of the following:

	September 30,			30,
	_	2010		2009
CFC				
Capital Term Certificates	\$	128,049	\$	137,512
Patronage Capital		93,924		93,414
Memberships		1,000		1,000
	\$	222,973	\$	231,926
Graham County Electric Coooperative, Inc.				
Patronage Capital	\$_	11,860	\$_	6,126
	\$_	234,833	\$_	238,052

### **NOTES TO FINANCIAL STATEMENTS**

### 5. Deferred Charges

Deferred charges consisted of the following:

September 30,			30,
	2010		2009
		<del></del> -	
\$	11,280	\$	15,148
<u></u>	9,777	_	400
\$_	21,057	\$	15,548
\$	20,576	\$	24,680
_	9,155		
\$_	29,731	\$_	24,680
\$	50,788	\$_	40,228
	\$_ \$_ \$_ \$_	2010 \$ 11,280 9,777 \$ 21,057 \$ 20,576 9,155 \$ 29,731	\$ 11,280 \$ 9,777 \$ 21,057 \$ \$ 20,576 \$ 9,155 \$ 29,731 \$ \$

During 1998, the Cooperative converted a CFC note to a lower interest rate of 7.1% for 15 years with a conversion fee of \$109,457. Amortization expense for the years ended September 30, 2010 and 2009, is \$7,971 and \$8,983, respectively.

### 6. Memberships

Memberships are comprised of the following:

	 Septe	mber	30,
	2010		2009
Class A Memberships	 		
Graham County Electric Cooperative, Inc.,			
entitled to one vote	\$ 5,000	\$	5,000
Class B Memberships			
All qualified members of Graham County Electric			
Cooperative, Inc., \$5 membership fee, entitled			
to one vote per membership	21,689		21,414
Class C Memberships			
All others who receive service, \$5 membership			
fee, entitled to one vote per membership	 4,665		4,665
	\$ 31,354	\$_	31,079

#### NOTES TO FINANCIAL STATEMENTS

### 7. Accumulated Margins (Deficits)

This balance consists of net margins or (losses) as follows:

		Gas		Water		
	_	Department		Department	_	Total
Calendar Year	_		_			
1989	\$	6,702	\$	(694)	\$	6,008
1990		(14,127)		2,845		(11,282)
1991		(91,410)		(23,047)		(114,457)
1992		(41,115)		(13,851)		(54,966)
1993		(64,937)		5,077		(59,860)
1994		(46,268)		26,495		(19,773)
1995		(172,043)		(28,603)		(200,646)
1996		(68,293)		(3,409)		(71,702)
1997		(65,806)		(23,095)		(88,901)
1998		225,309		31,474		256,783
1999		97,405		62,256		159,661
2000		1,467		46,927		48,394
2001		39,062		40,741		79,803
2002		61,124		1,125		62,249
2003		(5,764)		69,524		63,760
2004		62,759		7,767		70,526
2005		92,446		47,242		139,688
2006		141,801		42,157		183,958
2007		69,003		36,636		105,639
2008		(179,686)		(26,292)		(205,978)
2009		(400,801)		(85,705)		(486,506)
2010 Nine Months	_	(189,706)		(18,516)		(208,222)
	\$	(542,878)	\$	197,054	\$	(345,824)
Patronage Capital Retired			-	(82,035)		(82,035)
	\$_	(542,878)	\$_	115,019	\$_	(427,859)

The Board of Directors has adopted the policy of separating each department's net gains or losses for allocation purposes. Patronage capital is allocated after all deficits have been recovered. During the year ended September 30, 2010 and 2009, no retirements of patronage capital were made.

Under the mortgage agreement with CFC, until the equities or margins equal or exceed 30% of the total assets of the Cooperative, the return to patrons of capital contributed by them is limited.

### **NOTES TO FINANCIAL STATEMENTS**

### 8. Mortgage Notes - CFC

Following is a summary of long-term debt due CFC maturing between September 30, 2014 and July 7, 2040:

	September 30,			30,
		2010		2009
Fixed - 7.10%	\$	529,547	\$	640,232
Fixed - 4.65%		182,393		222,961
Fixed - 7.45%		296,915		310,640
Fixed - 6.25%		351,250		359,137
Fixed - 7.00%		800,000		
Fixed - 3.05%		250,000		
	\$_	2,410,105	\$	1,532,970
Less: Current Maturities	<u>.                                    </u>	197,000	_	172,900
	\$	2,213,105	\$_	1,360,070

Principal and interest installments on the above notes are due quarterly in amounts of approximately \$66,200. As of September 30, 2009, annual maturities of long-term debt due CFC for the next 5 years is as follows:

2011	\$ 197,000
2012	210,000
2013	227,000
2014	240,000
2015	48,000

The mortgages contain requirements requiring certain financial ratios to be maintained or exceeded. These requirements were not met during the year ended September 30, 2010 and 2009.

### **NOTES TO FINANCIAL STATEMENTS**

### 9. USDA Rural Development Note Payable

Following is a summary of long-term debt due USDA Rural Development:

	_	September 30,					
	_	2010		2009			
5.000% Note Maturing March, 2032	\$	137,260	\$	140,742			
4.500% Note Maturing August, 2035		242,152		247,329			
4.500% Note Maturing July, 2040		84,931		86,261			
4.125% Note Maturing March, 2047	_	1,069,923		1,082,670			
-	\$	1,534,266	\$	1,557,002			
Less: Current Maturities	_	23,500	_	22,500			
	\$_	<u>1,5</u> 10,766	\$_	1,534,502			

Principal and interest installments on the above notes are due monthly in amounts of \$7,393. As of September 30, 2010, annual maturities of long-term debt due USDA Rural Development for the next five years are as follows:

2011	\$	23,500
2012	* *	24,400
2013		25,600
2014		26,700
2015		27,900

### 10. Graham County Electric Note Payable

During 1998, the Cooperative financed an accounts payable due to Graham County Electric Cooperative. The total cost of \$500,000 is to be paid over 10 years in monthly payments including interest at the rate of 7.4%. The balance was paid off during the current period.

## 11. AEPCO Note Payable

During 1999, the Cooperative obtained a zero interest loan from the Arizona Electric Power Cooperative, Inc. through the Rural Economic Development Program of RUS. The total loan was \$220,000, payable in monthly payments of \$1,833 for 120 months. The balance was paid off during the current period.

### 12. CIAC Refund Due

As a part of the final ruling by the Arizona Corporation Commission on recent rate cases for both the gas and water utilities the Cooperative agreed to refund contributions in aid of construction previously charged to the members. The total to be refunded is \$226,765 for the gas division and

#### NOTES TO FINANCIAL STATEMENTS

\$15,536 in the water division. The gas portion will be refunded over three years and is reflected in long term debt (\$154,189) and current maturities of long term debt (\$72,576). The water amount will be totally refunded in the next year and is reflected in Accounts Payable – Other.

#### 13. Related Parties

The Cooperative is related by having substantially identical Boards of Directors and management with Graham County Electric Cooperative, Inc. (GCEC). GCEC provides administrative and general, management, operations, consumer accounting, and construction services to the Cooperative under an operating and management agreement signed by both parties on June 20, 1989.

GCEC is also the guarantor of the mortgage loan executed by the Cooperative to CFC.

Balances between the two Cooperatives are summarized as follows:

	_	September 30,				
	_	2010	2009			
Graham County Utilities, Inc. Accounts Payable Note Payable	\$	(834,642)	\$ (1,340,164) (14,607)			
Net Due to Affiliated Cooperative	\$_	(834,642)	\$ <u>(1,354,771)</u>			
Graham County Electric Cooperative, Inc. Accounts Receivable Note Receivable	\$	834,642	\$ 1,340,164 14,607			
Net Due from Affiliated Cooperative	\$_	834,642	\$ 1,354,771			

### 14. Litigation and Contingencies

The Cooperative is not involved in any litigation that would materially affect the financial statements.

The Cooperative previously filed for rate increases in both water and gas companies with the Arizona Corporation Commission. During the current period the rate cases were concluded and new rates were implemented in June 2010.

### 15. Subsequent Events

The Cooperative has evaluated subsequent events through November 2, 2010, the date the financial statements were available to be issued.

**ACCOMPANYING INFORMATION** 

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## INDEPENDENT AUDITORS' REPORT ON ACCOMPANYING INFORMATION

Our audits of the basic financial statements presented in the preceding section of this report were made for the purpose of forming an opinion on such financial statements taken as a whole. The accompanying information shown on pages 15 through 20 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Bolinger, Segars, Silbert & Mars LLP

Certified Public Accountants

November 2, 2010

# GRAHAM COUNTY UTILITIES, INC. GAS DEPARTMENT

Schedule 1

### BALANCE SHEET SEPTEMBER 30, 2010 AND 2009

### **ASSETS**

	<del></del>	ember 30,
LITH ITY DI ANIT	2010	2009
UTILITY PLANT	¢ 4,005,366	\$ 3,743,276
Plant in Service	\$ 4,095,366 366,322	195,805
Construction Work in Progress	•	
Plant Acquisition Adjustment	\$ 415,484 \$ 4.877,172	415,484 \$ 4.354.565
Lord: Accumulated Province for Dengariation	\$ 4,677,172	\$ 4,354,565
Less: Accumulated Provision for Depreciation and Amortization	2 252 251	2,207,546
and Amortization	2,353,251 \$ 2,523,921	\$ 2,147,019
	\$ 2,523,921	Φ <u>2,147,019</u>
OTHER PROPERTY AND INVESTMENTS AT COST OR		
STATED VALUE		
<del></del>	\$ 131,388	\$ 134,341
Investments in Associated Organizations	\$ 131,388	\$ 134,341
CURRENT ASSETS		
Accounts Receivable (Less allowance for uncollectibles of		
\$70,453 in 2010 and \$76,885 in 2009)	\$ 20,842	\$ 21,546
Materials and Supplies	Ψ 20,042 84,805	75,283
Other Current and Accrued Assets	26,747	22,295
Total Current Assets	\$ 132,394	\$ 119,124
Total outrent Assets	Φ132,334	J 113,124
Deferred Charges	\$ 21,057	\$ 15,548
Software Statiges		10,040
TOTAL ASSETS	\$ 2,808,760	\$ 2,416,032
EQUITIES AND LIABILITIES		
MEMBEROLEGUETA		
MEMBERS' EQUITY		
Memberships	\$ 28,854	\$ 28,579
Accumulated Margins (Deficits)	(542,878)	(305,016)
	\$(514,024)	<b>\$</b> (276,437)
LONG TERM DERT		
LONG -TERM DEBT	f 4 700 463	e 000.000
CFC Mortgage Notes Less Current Maturities CIAC Refunds Due	\$ 1,709,163 454,480	\$ 982,069
CIAC Relates Due	154,189	\$ 982.069
	\$1,863,352_	\$ 982,069
CURRENT LIABILITIES		
Current Maturities of Long-Term Debt	\$ 188,906	\$ 159,807
Accounts Payable - Other	60.616	69,351
Accounts Payable - Graham County Electric Cooperative	699,527	1,103,232
Overbilled Consumers Fuel Cost	378,378	247,529
Accrued Taxes	34,846	36,220
Customers' Deposits and Prepayments	67,220	68,845
Accrued Interest	13,282	13,096
Accrued Payroll	16,657	12,320
Total Current Liabilities	\$ 1,459,432	\$ 1,710,400
Total Carron Liabilities	¥ <u>1,403,402</u>	Ψ_ 1,710,400
TOTAL EQUITIES AND LIABILITIES	\$ 2,808,760	\$ 2,416,032

# GRAHAM COUNTY UTILITIES, INC. GAS DEPARTMENT

Schedule 2

# STATEMENT OF INCOME AND ACCUMULATED MARGINS FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009

		September 30,			Increase	
	-	2010		2009		(Decrease)
OPERATING REVENUES	-				-	
Residential	\$	2,380,373	\$	2,678,432	\$	(298,059)
Irrigation		6,681		8,456		(1,775)
Commercial and Industrial		843,054		976,257		(133,203)
Fuel Cost Under (Over) Billed		24,648		19,960		4,688
Other Operating Revenues		(129,990)		(280,168)		150,178
Total Operating Revenues	\$ ]	3,124,766	\$ ]	3,402,937	\$_	(278,171)
OPERATING EXPENSES						
Purchased Gas	\$	1,644,748	\$	2,100,652	\$	(455,904)
Operations		303,884		309,874		(5,990)
Maintenance		283,816		376,161		(92,345)
Customer Accounts		306,437		283,581		22,856
Administrative and General		541,444		499,297		42,147
Depreciation and Amortization		145,705		137,095		8,610
Other Interest		62,047		54,993		7,054
Total Operating Expenses	\$_	3,288,081	\$	3,761,653	\$_	(473,572)
OPERATING (DEFICIT) - Before						
Fixed Charges	\$	(163,315)	\$	(358,716)	\$	195,401
FIXED CHARGES						
Interest on Long-Term Debt	_	82,985	_	79,858	_	3,127
OPERATING (DEFICIT) - After						
Fixed Charges	\$	(246,300)	\$	(438,574)	\$	192,274
Capital Credits		8,050		7,229		821
NET OPERATING (PERICIT)	- \$	(000.050)	-		_	
NET OPERATING (DEFICIT)	Ф	(238,250)	\$	(431,345)	\$	193,095
NONOPERATING MARGINS						
Interest		388	-	546	_	(158)
NET (DEFICIT)	\$	(237,862)	\$	(430,799)	\$_	192,937
ACCUMULATED MARGINS - BEGINNING OF YEAR		(305,016)		125,783		
ACCUMULATED MADCING (DEFICIT). END OF VEAD	•		<u> </u>			
ACCUMULATED MARGINS (DEFICIT) - END OF YEAR	\$_	(542,878)	\$_	(305,016)		

# GRAHAM COUNTY UTILITIES, INC. GAS DEPARTMENT

Schedule 3

## STATEMENT OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009

		September 30,		
	_	2010		2009
CASH FLOWS FROM OPERATING ACTIVITIES	_			
Net (Deficit)	\$	(237,862)	\$	(430,799)
Adjustments to Reconcile Net (Deficit) to Net Cash				
Provided by (Used in) Operating Activities		4.5 305		
Depreciation and Amortization		145,705		137,095
Capital Credits - Noncash		(4,025)		(9,229)
Deferred Charges		(5,509)		3,467
Over/(Under)billed Fuel Cost - Net		130,849		279,946
Accounts Receivable		704		35,674
Inventories and Other Current Assets		(13,974)		14,051
Payables and Accrued Expenses  Net Payments from - Graham County Electric Cooperative		(7,211)		(19,624)
Net Cash Provided by (Used in) Operating Activities	<u>. —</u>	(403,705)	<u>.</u> –	352,481
Net Cash Provided by (Osed in) Operating Activities	»—	(395,028)	⊸—	363,062
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to Gas Utility Plant	\$	(522,607)	\$	(239,405)
Investments in Associated Organizations		6,978		10,481
Net Cash Used in Investing Activities	\$	(515,629)	\$_	(228,924)
CASH FLOWS FROM FINANCING ACTIVITIES				
Advances on Long-Term Debt - CFC	\$	800,000	\$	
CIAC Refunds Due	Ψ	226,765	Ψ	
Payments on Long-Term Debt - CFC		(101,776)		(92,860)
Payments on Long-Term Debt - Graham County Electric Cooperative		(14,607)		(41,728)
Memberships		275		450
Net Cash Provided by (Used in) Operating Activities	\$	910,657	\$_	(134,138)
INCREASE (DECREASE) IN CASH	\$	, 0	\$	0
CASH - BEGINNING OF YEAR	_	0		0
CASH - END OF YEAR	\$	0	\$	00
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION				
Paid During the Year for:				
Interest on Long-Term Debt	\$	82.985	\$	82.630
Federal Income Tax	\$	0	\$	0

# GRAHAM COUNTY UTILITIES, INC. WATER DEPARTMENT

Schedule 4

# BALANCE SHEET SEPTEMBER 30, 2010 AND 2009

## **ASSETS**

		Septe	ember	30.
	_	2010		2009
UTILITY PLANT AT COST	_		_	_
Water Plant in Service	\$	3,377,616	\$	3,277,087
Construction Work in Progress		223,244		201,507
Plant Acquisition Adjustment		610,168		610,168
	. \$	4,211,028	\$	4,088,762
Less: Accumulated Provision for Depreciation				4
and Amortization		2,042,624		1,924,069
	\$_	2,168,404	\$_	2,164,693
OTHER PROPERTY AND INVESTMENTS AT COST OR				
STATED VALUE			_	
Investments in Associated Organizations	\$	103,445	\$_	103,711
CURRENT ASSETS				
Cash - General	\$	46,648	\$	46,579
Accounts Receivable - Customers (Less allowance for				
uncollectibles of \$14,091 in 2010 and \$15,477 in 2009)		19,319		13,609
Materials and Supplies		62,610		62,895
Other Current and Accrued Assets	_	8,916	_	7,432
Total Current Assets	\$_	137,493	\$_	130,515
DEFERRED CHARGES	\$_	29,731	\$_	24,680
NET ASSETS	\$	2,439,073	\$	2,423,599
EQUITIES AND LIABILITIES				
EQUITY				
Memberships	\$	2,500	\$	2,500
Accumulated Margins	•	115,019	•	144,067
Accumulated Margins	\$_	117,519	\$_	146,567
LONG TERM DERT				
LONG-TERM DEBT	. \$	503,942	\$	378,001
CFC Mortgage Notes Less Current Maturities	. 4	303,942	Ψ	3,667
AEPCO Notes Payable Less Current Maturities USDA Rural Development Notes Less Current Maturities		1,510,766		1,534,502
OSDA Rurai Development Notes Less Current Matunities	s <sup>-</sup>	2,014,708	<b>s</b> -	1,916,170
	Ť		`-	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
CURRENT LIABILITIES				
Current Maturities of Long-Term Debt	\$	104,170	\$	72,200
Accounts Payable - Other		21,483		12,125
Accounts Payable - Graham County Electric Cooperative		135,115		236,928
Accrued Taxes		23,453		21,097
Customers' Deposits and Prepayments		10,405		8,405
Accrued Interest		6,224		6,103
Accrued Payroll		5,996		4,004
Total Current Liabilities	\$_	306,846	\$_	360,862
NET EQUITIES AND LIABILITIES	\$_	2,439,073	\$	2,423.599

# GRAHAM COUNTY UTILITIES, INC. WATER DEPARTMENT

Schedule 5

# STATEMENT OF INCOME AND ACCUMULATED MARGINS FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009

		September 30,			Increase	
		2010		2009	(	(Decrease)
OPERATING REVENUES			,			
Residential	\$	575,793	\$	546,737	\$	29,056
Commercial and Industrial		60,484		50,027		10,457
Sales for Resale		38,719		31,186		7,533
Other Operating Revenues		4,991		3,820		1,171
Total Operating Revenues	\$_	679,987	\$_	631,770	\$_	48,217
OPERATING EXPENSES						
Purchased Power - Pumping	\$	49,922	\$	40,037	\$	9,885
Operations		64,972	-	65,603	•	(631)
Maintenance		180,383		163,465		16,918
Customer Accounts		63,484		59,094		4,390
Administrative and General		131,282		131,443		(161)
Depreciation and Amortization		118,555		145,757		(27,202)
Other Interest		17,236		14,040		3,196
Total Operating Expenses	\$_	625,834	\$_	619,439	\$_	6,395
OPERATING MARGINS - Before						
Fixed Charges	\$	54,153	\$	12,331	\$	41,822
FIXED CHARGES						
Interest on Long-Term Debt	_	91,923		100,806		(8,883)
OPERATING (DEFICIT) - After Fixed Charges	\$	(37,770)	\$	(88,475)	\$	50,705
Capital Credits	***	8,653		2,722		5,931
NET OPERATING (DEFICIT)	\$	(29,117)	\$	(85,753)	\$	56,636
NONOPERATING MARGINS						
Interest	-	69		62		7
NET (DEFICIT)	\$	(29,048)	\$	(85,691)	\$	56,643
ACCUMULATED MARGINS - BEGINNING						
OF YEAR	_	144,067	_	229,758		
ACCUMULATED MARGINS - END OF YEAR	\$	115,019	\$	144,067		

# GRAHAM COUNTY UTILITIES, INC. WATER DEPARTMENT

Schedule 6

## STATEMENT OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2010 AND 2009

	September 30,				
		2010		2009	
CASH FLOWS FROM OPERATING ACTIVITIES					
Net (Deficit)	\$	(29,048)	\$	(85,691)	
Adjustments to Reconcile Net (Deficit) to Net Cash					
Provided by Operating Activities					
Depreciation and Amortization		118,555		145,757	
Capital Credits - Noncash		(1,460)		(2,722)	
Deferred Charges		(5,051)		(7,817)	
Accounts Receivable		(5,710)		936	
Inventories and Other Current Assets		(1,199)		(7,255)	
Payables and Accrued Expenses		16,028		(33,680)	
Net Payments from (to) - Graham County Electric Cooperative		(101,813)	<u> </u>	169,986	
Net Cash Provided by (Used in) Operating Activities	» <u> </u>	(9,698)	\$_	179,514	
CASH FLOWS FROM INVESTING ACTIVITIES					
Additions to Plant	\$	(122,467)	\$	(76,175)	
Investments in Associated Organizations	•	1,726	,	6,517	
Net Cash Used in Investing Activities	\$	(120,741)	\$	(69,658)	
			-		
CASH FLOWS FROM FINANCING ACTIVITIES					
Advances on Long-Term Debt from CFC	\$	250,000	\$		
Payments on Note Payable to AEPCO		(25,667)		(22,000)	
Payments on Long-Term Debt to CFC		(71,089)		(64,469)	
Payments on Long-Term Debt to USDA		(22,736)		(21,325)	
Net Cash Provided by (Used in) Financing Activities	\$	130,508	\$	(107,794)	
INCREASE IN CASH	\$	69	\$	2,062	
CASH - BEGINNING OF YEAR		46,579		44,517	
CASH - END OF YEAR	\$	46,648	\$	46,579	
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION				•	
Paid During the Year for:					
Interest on Long Term Debt	ø	04.022	œ	06 004	
Interest on Long-Term Debt	\$	91,923	\$ <u> </u>	96,991	
Federal Income Tax	\$	U	\$	0	